



Position Title: Executive Director

Status: Full-time

Compensation: Negotiable, depending on qualifications

Location: Northern Virginia/ Washington DC Metro Area preferred

Start Date: Immediate

Report to: CEO

About Enough Is Enough (EIE)

Enough Is Enough (EIE) is a non-partisan, 501(c)(3) non-profit organization founded in 1994, dedicated to making the internet safer for children and families. EIE has led the national charge against online exploitation, including internet pornography, child sexual abuse material, cyberbullying, sexual predation, and sex trafficking through proactive solutions that emphasize the shared responsibility of the public, technology industry, and the legal community. EIE advocates for equality, fairness, and human dignity in the digital world, ensuring the safety and well-being of vulnerable populations.

Position Summary

The Executive Director (ED) serves as the chief Management Officer of EIE, responsible for managing the organization's strategic vision, operational excellence, financial sustainability, and mission impact. This role requires a dynamic, entrepreneurial leader with a proven track record in nonprofit management, fundraising, board relations, and strategic partnerships. The ED will oversee all aspects of EIE's operations, including program management, financial oversight, stakeholder engagement, and coalition building, while supporting the CEO as the national spokesperson of the organization.

Key Responsibilities

Strategic Leadership and Organizational Management:

- Provide managerial leadership to advance EIE's mission and impact, setting and executing short-term and long-term strategic goals in collaboration with the CEO and Board of Directors.
- Oversee the development and execution of organizational policies, operational plans, and program initiatives.
- Ensure the efficient and effective management of all EIE operations, including program evaluation, resource allocation, and staff performance.

- Foster a positive, collaborative work culture that emphasizes accountability, innovation, and mission alignment.

Board and Governance Relations:

- Serve as the primary liaison between the CEO and EIE staff, ensuring clear communication, transparency and timely updates on organizational performance.
- Support Board development, including strategic planning, board recruitment, and governance best practices.
- Organize and facilitate Board meetings, including agenda preparation, material distribution, and performance reporting.

Financial Management and Sustainability:

- Work with the CFO to Develop and manage the organization's budget in alignment with strategic priorities, ensuring financial stability and sustainability.
- Work with CFO to oversee financial operations, including accounting, reporting and compliance with nonprofit financial standards.
- Lead efforts to diversify funding sources, including grants, corporate partnerships, individual donors and other revenue streams.

Fundraising and Development:

- Work with the CEO to lead EIE's fundraising efforts, including donor cultivation, major gifts, corporate sponsorships, grant management and direct mail.
- Identify and pursue new funding opportunities to support organizational growth and program expansion.
- Work with the CEO to build and maintain relationships with major donors, foundations, corporate partners and community stakeholders.

External Relations and Advocacy:

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- Represent EIE to the public, media, government officials, corporate leaders and other key stakeholders when the CEO is not able to attend.
- Build and strengthen strategic partnerships with like-minded organizations, technology companies and government agencies to advance EIE's mission.

Technology and Digital Safety Leadership:

- Stay informed about emerging trends in internet safety, technology and digital exploitation.
- In coordination with the CEO manage EIE's advocacy efforts, including legislative initiatives, public awareness campaigns and technology industry collaborations.

Operations and Team Management:

- Lead, mentor, and support EIE's staff, fostering a high-performing, mission-driven team culture.
- Oversee human resources functions, including hiring, training, performance evaluations and professional development.
- Ensure organizational compliance with all applicable local, state and federal regulations.

Qualifications:

- Bachelor's degree required; advanced degree (MBA, MPA, or related field) preferred.
- Minimum of 7 years of progressively responsible executive leadership experience in nonprofit management, including at least 5 years in a senior management role.
- Proven track record in strategic planning, financial management and organizational growth.
- Demonstrated success in fundraising, including major gifts, grants and corporate partnerships.

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- Strong knowledge of internet safety issues and digital exploitation prevention is a plus.
- Exceptional communication, writing, interpersonal and public speaking skills.
- Ability to work collaboratively with diverse stakeholders, including Board members, staff, volunteers and community leaders.

Application Process:

Interested candidates should submit an [application](#), cover letter and resume outlining their qualifications and vision for advancing the mission of Enough Is Enough to: careers@enough.org.

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